

MARKETING

Wethink Mrketing Group Inc. www.wethinkmarketing.com

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# CAPABILITY STATEMENT

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**DUNS NUMBER 073559158** 

# A FULL-SERVICE **DIGITAL MARKETING** AGENCY

WeThink Marketing Group Inc. with more than 20 years of experience in the US American and Hispanic market. Our purpose is to create and empower brands through a powerfull marketing mix strategies and tactics. We create unique experiences, integrating technology, innovation and creativity, achieving effective and affective connections beetween audiences and brands.

## **CORE COMPETENCIES**

#### **MARKETING**

- Marketing Strategy Planning.
- Content Marketing.
- · Email Marketing.
- SEM & SEO.
- Coorporative Events.
- Lead Generation.
- Social Media.
- · Inbound Marketing.
- · Reporting and Analytics.

#### **BRANDING**

- Brand Development.
- Digital Brand Awarenes.
- Interior commercial Design.
- · Graphic Design.
- Photography & Audiovisuals.

#### **DEVELOPMENT**

- Web Design & Development.
- · App Development.
- MVP Development.
- Ecommerce & Marketplace Dev.
- UX & UI.

# **DIFFERENTIATORS**

- Hispanic Women Own.
- · Driven Result Agency.
- · Cross-cultural Understanding.
- 15+ Years of experience.
- Bitrix Partners
- Integrated 360 service
- Extra mile phisolphy
- 200+ Developed websites.

#### PAST PERFORMANCE

- Autoparts B2B Marketplace Development.
- St Jude Non profit story videos presentations.
- Deph 1st. Business Convetion P.H. Event organization (Panamá).
- Bikeplace commercial Store.
- · Data adquisition Landing Pages.
- QPS Electric parts components Funnel process and CRM Implentation.
- Naming and Brand profile development.
- · Campaign Management

#### CAGE NUMBER 9A0W5

#### **NAICS**

► 519130
Internet Publishing and Broadcasting and Web Search Portals

541511Custom ComputerProgramming Services

► 541810 Advertising Agencies

► 541860 Direct Mail Advertising

► 541613 Marketing Consulting Services

► 541870

Advertising Material Distribution Services

541830 Media Buying Agencies

541430 Graphic Design Services

541611
 Administrative Management and General Management Consulting Services







Communications



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Our business is your communications partner. During 20 years, we have been helping our customers transform into more digital, costefficient organizations improving the way they communicate to their internal and external stakeholders. Whether it's your customers, suppliers or employees, we offer an integrated approach to communicate with your world.

We also guide our customers on their digital transformation journey with our proven business and marketing strategies, whilst implementing integrated technology platforms that support their goals.

It's all about communications: Contact Center services, omnichannel experiences or marketing consulting to engage with your consumers; coaching and organizational consulting to improve your employees' work dynamics; latest technologies in telecoms software / equipment to optimize your operation: we focus on how your business talks to the world.

#### **NAICS Codes**

334210 Telephone Apparatus Manufacturing

334310 - Audio and Video Equipment Manufacturing

423430 - Computer and Computer Peripheral

Equipment and Software Merchant Wholesalers

423690 - Other Electronic Parts and Equipment

Merchant Wholesalers

517311 - Wireless Telecommunications Carriers

517911 - Telecommunications Resellers

517919 - All Other Telecommunications

518210 - Data Processing, Hosting, and Related Services

541611 - Administrative Management and

General Management Consulting Services

541612 - Human Resources Consulting Services

541613 - Marketing Consulting Services

541618 - Other Management Consulting Services

561422 - Telemarketing and Other Contact Centers

561499 - All Other Business Support Services

561421- Telephone Answering Services

# **UEI - SAM.GOV: M9CPLPTIRN85**

CAGE CODE: 62QX9 **FOUNDED SINCE: 2002** TYPE OF BUSINESS: S-Corp

# Centified Woman Owned Small Business











# **Core Competencies**

Our team is measured based on your success. We elevate organizations to the next level. Advising our clients on how to quickly adapt to global trends with solutions that improve the way they communicate with their customers.

Capability Statement

WE FOCUS ON HOW YOUR BUSINESS

**TALKS TO THE WORLD** 

We work with technology but we engage with people. We specialize in critical business areas such as digital marketing, human capital, data-driven strategy, and advancing technology that moves the business forward (BI, AI, and ML). Our organizational processes and innovation experience uses technology to deliver solutions that are focused on solving people's issues.

We adapt and respond quickly so you can be agile. Our reliable team delivers results with a deep understanding of our client's needs. We establish meaningful relationships based on trust and open communication. Our team is also fluent in both English and Spanish to cater needs from different communities.

#### Performance

- Optimized data processes and increase annual sales from \$4M to over \$10M. Delivered Business Intelligence solutions with SMEs and Large corporations across Latin America.
- Increase in productivity and annual sales of \$3M. Deployed Omnichannel experience with customers through Video Conferencing Solutions (300+ multi-site implementation) in the Health and Educational sectors.
- Strategy and Execution of 50.000+ seats worldwide Call Center. Successfully rolled out Contact Center / BPO Services.
- Successful Installation of 500,000+ IP ports. Softswitch Platform installed in 5 of the largest Internet Service Providers in Latam.
- Strategic Partnerships. We understand the value of collaboration and for the past several years, we have built strong relationships with critical partners that support our operation to extend our service breadth.
- Marketing and Strategy consulting to businesses. Through various foundations, councils and partners, we are helping build the digital capacity of our customers, to prepare them for the new and upcoming challenges of today's world.

# Solutions

# **Empowering People**

- Marketing Consulting
- Strategic Consulting
- Change Management
- Process Re-engineering
- Digital Transformation
- Digital Marketing

#### **Innovating Organizations**

- Individual & Team Mastery
- Coaching & Mentoring
- Team Collaboration
- Human-Centered Organizational Design

### **Technology Transformation**

- Business Intelligence (BI)
- Artificial Intelligence
- Software Development
- Software Implementation
- Collaboration Platforms
- Cloud Services Experts
- Unified Communications
- IP Telephony, Telcom, SIPS, DIDs
- Videoconferencing
- WiFi Implementation
- AWS Cloud Computing
- 24/7 Bilingual Specialized Contact Center Services & BPO

#### **CERTIFICATIONS AND AWARDS:**

